

JAMES W. SANDERS

PROFESSIONAL SERVICES EXPERIENCE:

Mr. James Sanders has over a decade of professional and management experience across multiple disciplines. Mr. Sanders began his career with The Enterprise Center in August 2008 as a Business Development Manager with the MBDA Business Center of Pennsylvania (MBC-PA). After 18 months Mr. Sanders was promoted to Senior Business Development Manager, where his responsibilities increased to managing a portfolio of over 100 minority-owned businesses representing various industries including, construction, technology, manufacturing, life sciences and professional services. Mr. Sanders ensured that all services delivered were consistent with the core mission of the U.S. Department of Commerce, Minority Business Development Agency (MBDA), which is to grow and accelerate the global competitiveness of minority businesses. The services are delivered through, management and technical assistance, consulting, capital financing advice, procurement services, diversity inclusion strategies, and business to business matching making.

WEALTH MANAGEMENT & BANKING EXPERIENCE

Prior to his work with MBC-PA, Mr. Sanders spent four years at Wachovia Bank as a "Small Business Banker". During this time, Mr. Sanders held dually employed with Wachovia Bank and Wachovia Securities as a registered representative under the Financial Industry Regulatory Authority (FINRA), with series 6 and 63 licenses as well as Life Accident & Health Insurance license. In that role, Mr. Sanders managed an investment assets and a portfolio of small business clients throughout the Philadelphia catchment area. Mr. Sanders garnered early success at Wachovia, leading to new opportunities and an advancement of his role. For example, Mr. Sanders was charged with leading the opening of a De novo (anew) financial center, which subsequently ranked 2nd in the company in sales under his leadership. Additionally, Mr. Sanders was selected by the regional President as a candidate for the "Retail Bank Leadership Development Program", which he completed successfully.

Preceding his time at Wachovia, Mr. Sanders ran a financial advisory practice under the umbrella of Northwestern Mutual Financial Network. As a seasoned Financial Advisor, Mr. Sanders grew and managed a book of business of 125 clients with products including retirement assets, employee compensation plans, life insurance, and family trusts.

The foundation of Mr. Sanders' career was built during his tenure at The Vanguard Group. He held several roles, first as a retirement plan specialist, managing investment assets for employer-sponsored retirement plans for Fortune 100 companies. His last position was an associate financial advisor, which proved to be a launching pad for this career. In this role he managed investment portfolios for mass-affluent and high net worth clients.

LEADERSHIP EXPERIENCE

Mr. Sanders held a past-board membership with Woodrock, Inc. and he is currently the board treasurer for Operation Understanding. Mr. Sanders is also a graduate of the Urban League of Philadelphia Leadership Forum and the Center for Progressive Leadership Fellowship program. Most recently was he selected as a delegate to travel to Canada with the Economy League of Greater Philadelphia, Leadership Exchange 2012.

EDUCATION

Mr. Sanders earned a Bachelor of Science degree in Economics and Finance from Virginia State University and a MBA from the Fox School of Business's Executive MBA program. James Sanders is married with two children.